

4Q 20

SUBMIT DATE

REPORT

Facilitating Compliance Through Innovative Solutions



Florida Surplus Lines Service Office



FLORIDA MARKETPLACE ACTIVITY

TOTAL 4Q20 FLORIDA PREMIUM



↑ 17%
FROM 4Q19

4Q20 PREMIUM & POLICY COUNT

	4Q	YTD		FROM 4Q19
Total Premium	\$1,668,366,578	\$7,562,394,241	↑	17%
Policy Count	266,883	1,169,862	↓	10%
Average Cost Per Policy	\$6,251	\$6,464	↑	30%

4Q20 TAXES, FEES, & ASSESSMENTS

Taxes	\$78,887,977
Fees	\$1,516,371
Assessments	\$351,799

TOP INSURERS BY PREMIUM

4Q20 RANK	INSURER	PREMIUM	PERCENT OF TOTAL PREMIUM	4Q19 RANK
1	UNDERWRITERS AT LLOYD'S, LONDON	\$382,477,566	23%	1
2	LEXINGTON INSURANCE COMPANY	\$62,194,898	4%	2
3	NATIONAL FIRE AND MARINE INSURANCE COMPANY	\$48,345,354	3%	5
4	SCOTTSDALE INSURANCE COMPANY	\$47,634,962	3%	3
5	INDIAN HARBOR INSURANCE COMPANY	\$45,115,689	3%	4



TOP COVERAGES BY PREMIUM

<p>COMMERCIAL PROPERTY (1000)</p> <p>\$464,116,948 34,053 POLICIES 28% of Total Premium</p>	<p>COMMERCIAL GENERAL LIABILITY (5000)</p> <p>\$285,215,245 50,645 POLICIES 17% of Total Premium</p>	<p>EXCESS COMMERCIAL GENERAL LIABILITY (5006)</p> <p>\$129,370,854 4,470 POLICIES 8% of Total Premium</p>	<p>HOMEOWNERS HO-3 (2002)</p> <p>\$94,320,351 25,331 POLICIES 6% of Total Premium</p>	<p>COMMERCIAL PACKAGE (1005)</p> <p>\$91,446,521 19,347 POLICIES 5% of Total Premium</p>
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Data herein is based upon policy transactions submitted between 10/01/20 and 12/31/20 and is current as of 01/01/21. All figures have been rounded to the nearest dollar amount.

AGENT ACTIVITY

■ Resident ■ Non-Resident



27% | 20
73% | 53



40% | 1,018
60% | 1,543



36% | 319
64% | 572



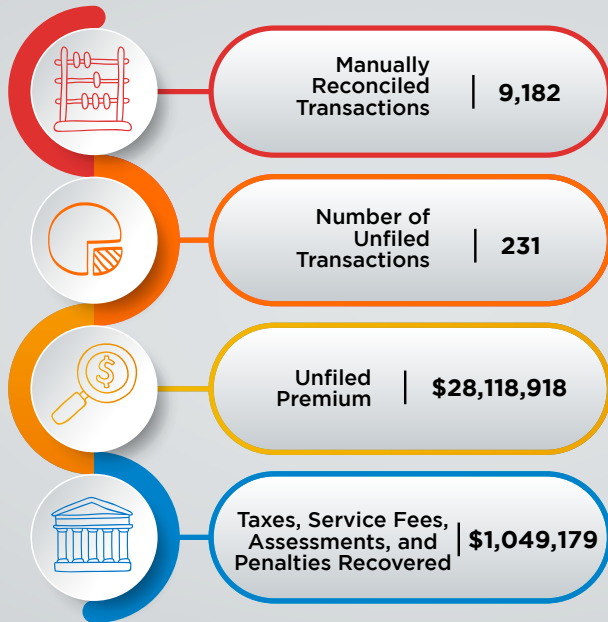
74% | 197,284
26% | 69,409



62% | \$1,018,031,332
38% | \$635,505,193

FINANCIAL REVIEWS

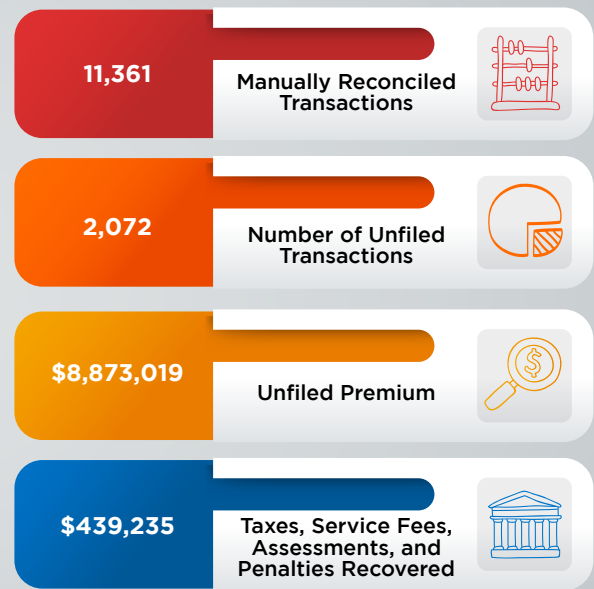
PREMIUM RECONCILIATION



Taxes, Service Fees, Assessments, and Penalties Recovered YTD | **\$3,672,806**

Unfiled Premium YTD | **\$98,587,729**

PRODUCTION LEDGER REVIEW



Taxes, Service Fees, Assessments, and Penalties Recovered YTD | **\$1,327,259**

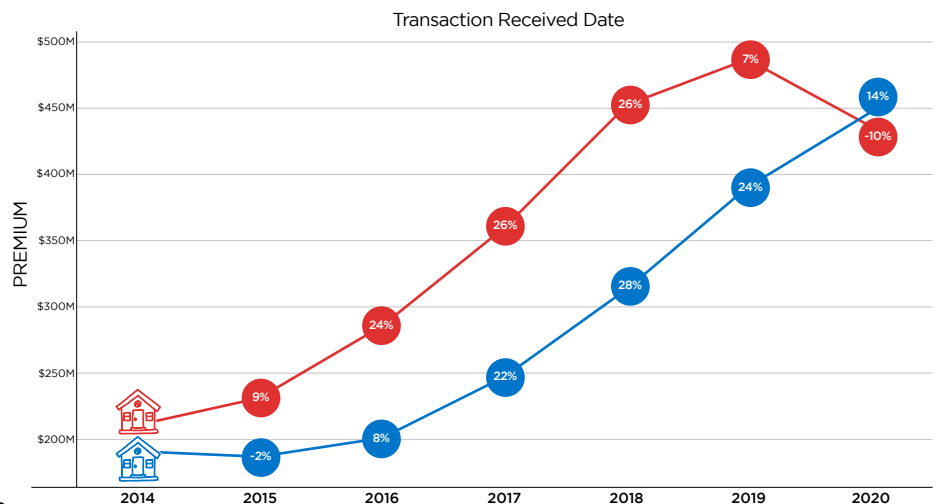
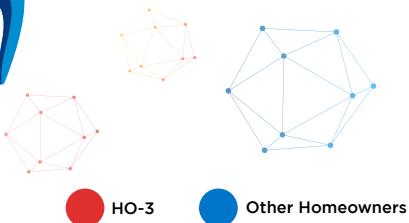
Unfiled Premium YTD | **\$24,827,756**

ANALYTICS

TRENDS IN HOMEOWNERS COVERAGE

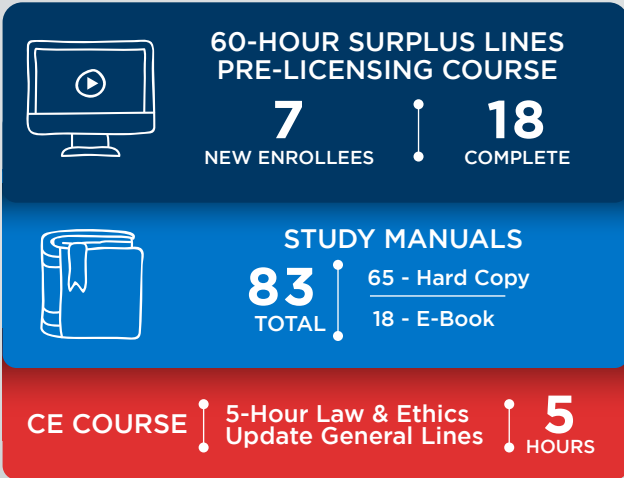


Overall, homeowners coverages experienced healthy premium increases in previous years. However, HO-3 decreased 10% in 2020 while the other Homeowner coverages increased 14%, exceeding HO-3 for the first time.

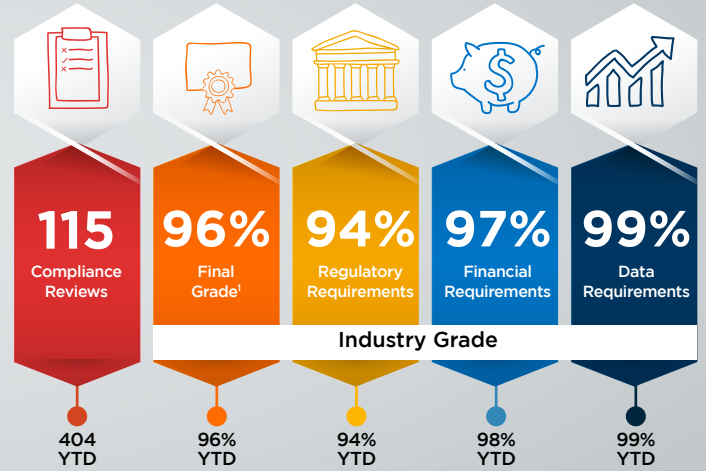


MARKETPLACE MONITORING

EDUCATION



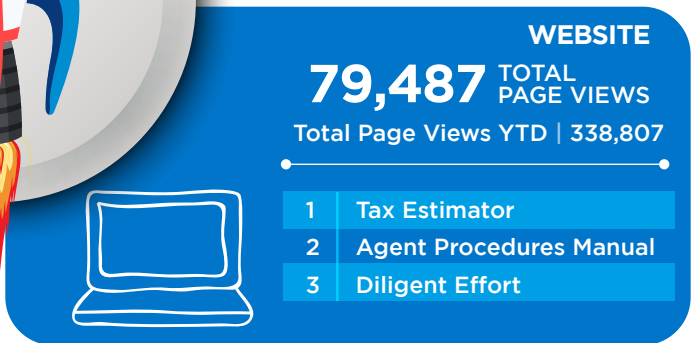
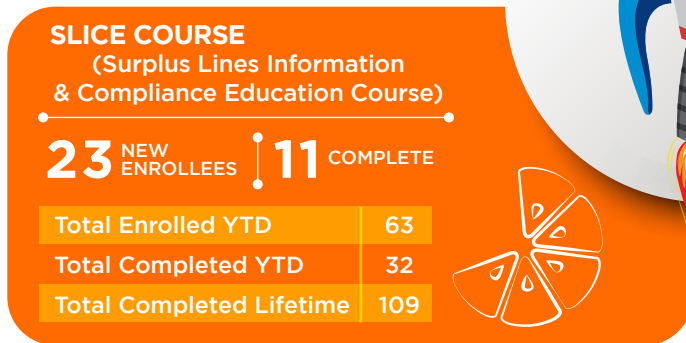
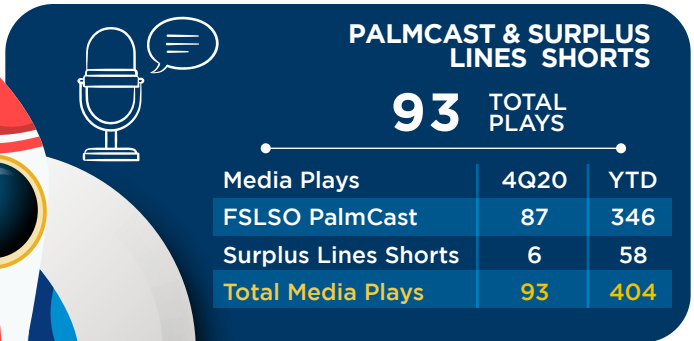
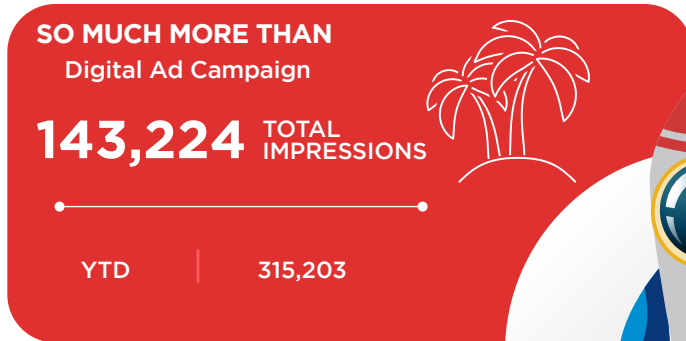
COMPLIANCE REVIEW



¹Weighted average of regulatory requirements, financial requirements, and data requirements.

PRODUCT & BUSINESS DEVELOPMENT

FEATURED PRODUCTS & SERVICES



ELECTRONIC COMMUNICATION



COMMUNITY OUTREACH

Kids Incorporated of the Big Bend Holiday Happiness 2020
 FSLSO adopted 2 families

SOCIAL MEDIA

